

# **NEW & PROSPECTIVE CUSTOMER PACKET: 2020**

### **WELCOME!**

I am so excited that you are interested in finding out more about PlayHaven Farm LLC and letting me be one of our healthy food resources!

# WEBSITE

I love that I can keep all ya'll up-to-date with what is going on at the Farm on our website: www. PlayHavenFarm.com. If you haven't had a chance to check it out, I encourage you to do so.

You'll note a date at the top of the Home page (Status Report : ##)... that is the date of the most recent changes and a link to the Status Report which will have links to the pages with those changes.

While the primary focus of the website is on this farming adventure, there are some rather interesting things to check out on the Project List page and learn about the Green Renovation which is where '& Green Building Project' comes in to play. I am happy to report that we are able to put more focus on the Green Renovation in 2020. Check the website for those project details.

The Facebook page has gained some followers (yippee). It is certainly a great way to share sudden happenings between website updates. So if you use Facebook, I encourage you to "LIKE" the page at https://www.facebook.com/PlayHavenFarm and share it with your friends. Basically, I use it to let you know when I've updated the website or if anything fun has happened. I also share other people's posts if they are good ideas, inspiring, etc.

# NON-FOOD PRODUCTS FOR SALE

I have non-food items for sale in the new General Store section. This is also where you can download Adobe Reader (PDF) files of the archived website pages and make a free-will donation via Paypal. Your support of this farm is greatly appreciated!

As an Artist Farmer, there are also Limited Edition Prints for sale and information about how to Commission a graphite drawing with examples of my work.

# **FOOD PRODUCTS FOR SALE**

### **RETAIL BEEF**

The 2019 Processing produced the LAST freezer-full of Retail Beef (see the website for the current inventory). This beef is cryo-vac sealed which means it was vacuum packaged fresh and then frozen quickly. Even years later in a quality freezer, the flavor is as good as it was when it was packaged. Make an appointment to come to the farm to purchase your food OR talk to me about delivering it to you at NO EXTRA CHARGE when you purchase \$50.00 worth or more. I can only sell/deliver in the Missouri part of Metroplitan Kansas City, so if you live in Kansas... we'll have to discuss finding a place in Missouri for that.

### **RAW HONEY FOR SALE**

I am happy to be able to offer honey again! As with everything else, the honey is being sold direct, from the farm. I DO NOT SHIP HONEY. *Make an appointment to come to the farm to purchase your food OR talk to me about delivering it to you at NO EXTRA CHARGE when you purchase \$50.00 (or more) worth of products. I can only sell/deliver in the Missouri part of Metroplitan Kansas City, so if you live in Kansas... we'll have to discuss finding a place in Missouri for that.* 

Here are the packaging options for honey:

- Glass Jar, 16 oz. (454 g) of Raw Honey for \$10.00 each.
- Glass Jar, 32 oz. (907 g) of Raw Honey for \$20.00 each.
- Glass Jar, 64 oz. (1814 g) of Raw Honey for \$40.00 each.

If you are interested in larger quantities of honey, I will need to know that so I can get additional packaging. As things "ramp up" in the beekeeping area, I will be adding other bee related products. For example, I currently have beeswax and raw propolis for sale (contact me for details).

# FRUIT, HERBS, VEGETABLES, PLANTS FOR SALE

Since produce from plants is seasonal, the best way to purchase from me is to tell me what you are interested in and I WILL CONTACT YOU ahead of the harvest. You can then let me know how much you are thinking about getting so I can reserve a portion for you. I DO NOT SHIP FRUIT OR PLANTS. Fruit and plants are picked up at the farm. You are welcome to help harvest (i.e. pick your own) and get a discount because you are doing work I won't have to do.

Make an appointment to come to the farm to purchase your food OR talk to me about delivering it to you at NO EXTRA CHARGE when you purchase \$50.00 worth or more. I can only sell/deliver in the Missouri part of Metroplitan Kansas City, so if you live in Kansas... we'll have to discuss finding a place in Missouri for that.

Available in 2020:

- Aroniaberries (fruit) Available in September, \$10.00/lb (or \$0.625/oz.). Sold by weight.
- Blackberries (fruit) Available in July, \$10.00/lb (or \$0.625/oz.). Sold by weight.
- Comfrey (herb) Available all summer. Pricing dependent upon: plant, root, seed, or leaf.
- Elderberries (flowers and/or fruit) Flowers available in **June \$1.00 per stem**, Berries available in late **August \$6.00/lb (or \$0.375/oz.)**.
- Osage Orange (fruit) NOT EDIBLE, DECORATIVE ONLY! Available in October, \$1.00 each.
- PawPaw (fruit) Available in September, \$10.00/lb (or \$0.625/oz.). Sold by weight.
- Persimmons (fruit) Availability after September. \$1.50/lb you harvest. Sold by weight.
- Rhubarb (vegetable) Available in late Spring, \$5.00/lb (or \$0.3125/oz). Cut into 3/4 inch pieces and frozen. Sold by weight.
- Strawberries (fruit) Available in May and as long as they bear, \$5.00/lb (or \$0.3125/oz). Sold by weight.

Check to see if I have frozen berries/fruit after the season. I often do. Make an appointment to come to the farm to purchase your food OR talk to me about delivering it to you at NO EXTRA CHARGE when you purchase \$50.00 worth or more. I can only sell/deliver in the Missouri part of Metroplitan Kansas City, so if you live in Kansas... we'll have to discuss finding a place in Missouri for that.

### **FUN ON THE FARM**

### **EVENTS**

I plan to have several opportunities for our friends/clients to come out to the farm this year. There is an Events page on the website where I'll be posting both ON FARM and OFF FARM Events with dates et al in addition to posting them on the Facebook page.

I hope to host mentors to teach workshops on a variety of topics. (If you have suggestions, have them contact me). Anyone following our journey via the web-site will be learning what I learn.

### **APPRENTICES**

There is work on the farm that has to be done every day and I could sure use some help from time to time. If you or someone you know and trust is interested in working with me; I'd love to talk with you or them about doing that. I'm not in a position to take on an 'employee', but an apprentice or a barter situation is definitely doable. Contact: bobbi@playhavengreen.com.

Anyone who wants to come out from time to time and get their hands dirty is welcome!

#### **PRESENTATIONS**

I am available to do -- FREE OF CHARGE -- presentations on sustainable farming, how I became a sustainable farmer, and/or how eating meat doesn't have to be something to be ashamed of when it is done sustainably. If you know of any groups or teachers who would be interested in having me come to their meeting, classroom, etc. to do a presentation or would like to see the farm, send me with their contact info OR have them contact me at: bobbi@playhavengreen.com.

### **TOURS**

If you have never been here to see firsthand what I am doing or want to see it again, please arrange for a tour. Whether Sustainable Farm or Green Building Project, tours are available on an appointment basis. Contact me at: bobbi@playhavengreen.com.

Groups tours are welcome as are field trips on an appointment basis. If you know of any teachers who would be interested in bringing out their class (for example), have them contact me at this address: bobbi@playhavengreen.com.

### IN CONCLUSION

If you have any questions about any of these items, or if you have suggestions and certainly if you have orders (LOL), I am as close as your email and your telephone (voice or text).

Also, if (in the future) you prefer to receive the Newsletter through the U.S. Postal Service instead of email, please let me know. I will be happy to provide it that way.

I deeply appreciate the blessings I receive – among which is the opportunity to live on this glorious place we call Earth, surrounded by and dependent on the miracle that is nature – and I appreciate your support and friendship.

Looking forward to hearing from you! Bobbi Walker, Owner